# Advanced Customer Insights Profile Report 

DEEP SYNC"

## Summary

Deep Sync's Customer Insights is an automated profiling service that provides advertisers with an efficient method to better understand their customers and inform future data buying decisions.

This report provides a detailed comparison of your customer data to the general population across a wide spectrum of demographic, financial, interest, and transactional attributes. Customer Insights is powered by Deep Sync's consumer data asset, which covers ~97\% of U.S. consumers over-age-18.


Total Matched Records
32,355
The number of rows in your customer file we were able to match to Deep Sync's proprietary database of $240+$ million US consumers.

## Match Rate

## 65\%



The number of rows in your customer file we were able to match to Deep Sync's proprietary database of 260+ million US base individuals.

| Rank | Name | Percentage of <br> Matched Records | Index score |
| :--- | :--- | :--- | :--- | :--- |

## Age Ranges

The age range of a given individual. Data is applied at the individual level and is sourced from public records and self-reported data.


[^0]deep syncone

## Modeled Credit Ranges

A statistically-derived, FICO-like credit score. Data is aggregated at the ZIP+4 level and is sourced using historical patterns of credit usage and payment behavior. Scores cannot be used to determine eligibility for credit or for making firm offers of credit.

|  | Percentage of <br> Matched Records | Percentage of <br> U.S Population |
| :--- | :--- | :--- |









[^1]
## Education

The level of education completed by a given individual. Data is applied at the individual level and is sourced from public records, self-reported data, and modeled sources.Percentage of Matched Records

## Percentage of U.S Population



## Education

(continued)

Percentage of
Matched Records

Percentage of U.S Population


High School

## Gender

The gender of a given individual. Data is applied at the individual level and is sourced from public records, self-reported information, or derived from related attributes.

Percentage of
Matched Records

## Percentage of U.S Population


ote smone

## Homeownership

An indication of whether the given individual is a homeowner or renter. Data is applied at the household level and is sourced from county recorder records, survey data, and modeled information. Homeownership is established from sources that are county recorder-based, while probable homeowners are identified from non-county recorder sources.


octe smONE

## Customer Geographic Heatmap

The map shows the distribution of your matched customers across U.S. states.

## Arizona

100\%
Percentage of Matched Customers
Population

| Total | Per Sq Mi. |
| :---: | :---: |
| 5.62 M | 49 |

deep sync) NE

## Home Purchase Price Ranges

The last known purchase price of the home. Data is applied at the household level and is sourced from county recorder records and self-reported information.


## Home Purchase Price Ranges

(continued)

## Price Ranges

Percentage of
Matched Records

Percentage of
U.S Population




otep smone

## Family Position

An indication of the family position of a given individual based on age and gender. Data is applied at the individual level and is sourced from self-reported and transactional sources, surveys, and related attributes.

|  | Percentage of <br> Positions <br> Matched Records |
| :--- | :--- |

Percentage of
U.S Population


## Marital Status

The marital status of a given individual. Data is applied at the individual level and is sourced from self-reported sources and surveys.

outp smone

## Generational Cohorts

The generational cohort of a given individual. Data is applied at the individual level and is sourced from date of birth data.


ote smone

## Home Value Ranges

The median home value associated with a given property. Data is applied at the address level and is sourced from home sales, public records, and modeled information.


## Home Value Ranges

(continued)


Data N/A for Value Ranges: UNDER \$50,000, \$550,001 - \$600,000, \$600,001 - \$650,000, \$650,001 \$700,000, \$700,001 - \$750,000
ote smone

## Net Worth

The estimated net worth of a given household. Data is applied at the household level and is sourced from self-reported sources, neighborhood-level income values, and local economic data.

Value Ranges

Percentage of
Matched Records

Percentage of
U.S Population



Index score

### 0.81

Index score
0.95

Index score
1.03

Index score
1.47

Index score
1.39

Index score

[^2]
## Number of People in Household

The total number of people present in the household. Data is applied at the household level and is sourced from consumer surveys, transactional data, and inferred attribution.


Data N/A for Number of People in Household: 6

## Number of Children in Household

The total number of children present in the household. Data is applied at the household level and is sourced from consumer surveys, transactional data, and inferred attribution.


Data N/A for Number of Children in Household: 5, 6
deep sync〕NE

## Occupation

The detailed occupation for a given individual. Data is applied at the individual level and is sourced from self-reported data, survey data, warranty registrations, and modeled data.

## Professions

Percentage of
Matched Records
Percentage of
U.S Population


### 2.26

Index score

### 2.01

Index score

### 1.69

Index score
1.54

Index score
1.19

Index score
0.9

Index score
0.76

Index score
0.74

Index score
oetp swe $\operatorname{cNE}$

## Occupation Categories

The occupational grouping for a given individual. Data is applied at the individual level and is sourced from self-reported data, survey data, warranty registrations, and modeled data.

## Professions

Percentage of
Matched Records
Percentage of
U.S Population

outp smone

## Dwelling Type

The structure type of a given address. Data is applied at the address level and is sourced from buying activities, consumer surveys, online registrations, public records, and warranty registrations.

Percentage of
Matched Records

Percentage of
U.S Population

deep sync〕NE

## Income Ranges

The estimated annual household income. Data is applied at the household level and is sourced from self-reported sources, neighborhood-level income values, and local economic data.

Income Ranges
Percentage of
Matched Records
Percentage of
U.S Population

0.9

Index score


| $\begin{array}{r}\$ 40,000- \\ \$ 44,999\end{array}$ | $1.9 \%(613)$ |
| ---: | :--- |
| $1.43 \%$ |  |


1.33

Index score




## Income Ranges

(continued)

Income Ranges

1.25

Index score
1.32

Index score

## 1.2

Index score
1.26

Index score

$\$ 250,000+\left\{\begin{array}{l}3.54 \%(1144) \\ 3.04 \%\end{array}\right.$

### 1.09

Index score
1.17

Index score

Data N/A for Income Ranges: Under \$10,000, \$10,000-\$14,999, \$15,000-\$19,999, \$20,000-\$24,999, \$30,000 - \$34,999

## Households with Children

Households where children ages 18 and under are present. Data is applied at the household level and is sourced from consumer surveys and public records.

Age Ranges of
Children in
Household

ote smone

## Length of Residence

The length of time a given individual has been at the current address. Data is applied at the household level and is sourced from county recorder records, self-reported data, and modeled attributes.

\# of Year(s) $\quad$| Percentage of |
| :--- |
| Matched Records |$\quad$| Percentage of |
| :--- |
| U.S Population |


detp srncone

## Length of Residence

(continued)

```
                                    Percentage of
                            Matched Records
```

Percentage of
U.S Population

1.96\%

## Length of Residence



[^3]outp smeNE

## Interests

Hobbies and interests present in the household. Data is applied at the household level and is sourced from self-reported and transactional sources, surveys, subscriptions, and newsletters.

| Interest Travel RV |
| :---: |
| Index Score |
| Percentage Of |
| Matched Records |
| 3.15\% |



Interest Food \& Wine
$\underset{\text { Index Score }}{1.28}$

Percentage Of Matched Records 32.36\%

Percentage Of U.S Population 25.32\% Population Matched Records 3.91\%

Outdoor Camping Hiking

### 1.25 <br> Index Score

| Percentage Of | Percentage Of U.S |
| :---: | :---: |
| Matched Records | Population |
| $4.65 \%$ | $3.72 \%$ |

Interest Cars Index

### 1.27 <br> Index Score <br> .27

Percentage Of Matched Records 18.95\%

Percentage Of U.S Population 14.98\%
,


| Percentage Of <br> Matched Records | Percentage Of U.S <br> Population |
| :---: | :---: |
| $20.71 \%$ | $16.71 \%$ |

outo smene

## Interests

(continued)


### 1.23

Index Score

Percentage Of
Percentage Of U.S Matched Records Population
2.16\% 1.75\%

Avid Reader

## 1.2 <br> Index Score

Percentage Of Matched Records 53.68\%

Percentage Of U.S Population
44.58\%

Interest Sports
1.2

Index Score

Percentage Of Matched Records 33.34\%

Percentage Of U.S Population 27.68\%

Interest in Entertainment

### 1.17 <br> Index Score

Percentage Of U.S Population 25.79\%

Percentage Of Matched Records
28.46\%

Percentage Of Matched Records 30.05\%

Percentage Of U.S Population 24.14\%
1.18

Index Score

Interest Donor


Index Score

Percentage Of Percentage Of U.S Matched Records 6.45\% Population 5.42\%

Hobby Home Improvement

### 1.17 <br> Index Score

| Percentage Of <br> Matched Records | Percentage Of U.S <br> Population |
| :---: | :---: |
| $\mathbf{4 4 . 0 8 \%}$ | $37.68 \%$ |

otup sm ONE

## Credit Cards

An indication of the types of credit cards present in the household. Data is applied at the household level and is sourced from self-reported credit and transactional sources.


## Premium AMEX Card Holder

### 1.45 <br> Index Score

Percentage Of Matched Records 1.89\%

Percentage Of U.S Population 1.30\%

Owns Retail Credit Card

### 1.42 <br> Index Score

Percentage Of Percentage Of U.S
Matched Records Population 27.82\% 19.61\%

Store or Retail Card Holder
1.36

Index Score

Percentage Of Matched Records 15.67\%

Percentage Of U.S Population 11.55\%

Owns Bank Credit Card

### 1.26 <br> Index Score

| Percentage Of | Percentage Of U.S |
| :---: | :---: |
| Matched Records | Population |
| $\mathbf{4 5 . 9 6 \%}$ | $36.47 \%$ |



| Percentage Of <br> Matched Records | Percentage Of U.S <br> Population |
| :---: | :---: |
| $61.42 \%$ | $49.55 \%$ |

## Credit Cards

## (continued)

| Premium Visa/Mastercard Card |
| :---: | :---: |
| Holder |


| Premium Card Holder | Cold or Platinum Credit Card |  |
| :---: | :---: | :---: | :---: |
| Index Score |  | Index Score |

## Discover Card Holder

### 1.08

Index Score

Percentage Of Matched Records 4.87\%

Percentage Of U.S Population 4.50\%
oetp swe $\operatorname{cNE}$

## Buying Activity

Buying activities present within the household. Data is applied at the household level and is sourced from online and offline transactional feeds.


### 1.18 <br> Index Score

Percentage Of Matched Records 53.14\%

Percentage Of U.S Population 44.85\%

Transactional Gifts

## 1.1 <br> Index Score

Percentage Of Percentage Of U.S Matched Records Population 16.33\% 14.86\%

Transactional Cosmetics

### 0.83

Index Score

Percentage Of Matched Records 14.90\%

Percentage Of U.S Population 17.98\%



Index Score

| Percentage Of <br> Matched Records | Percentage Of U.S <br> Population |
| :---: | :---: |
| $14.52 \%$ | $17.48 \%$ |

Percentage Of U.S Population
8.61\%


Index Score

| Percentage Of <br> Matched Records | Percentage Of U.S <br> Population |
| :---: | :---: |
| $13.27 \%$ | $16.80 \%$ |



Index Score

| Percentage Of | Percentage Of U.S |
| :---: | :---: |
| Matched Records | Population |
| $1.91 \%$ | $2.52 \%$ |

## Buying Activity

(continued)


Transactional Childrens Products

### 0.68

Index Score

Percentage Of Matched Records

Percentage Of U.S Population
8.31\% 12.26\%

## Property Type Detail

The standardized land use code associated with a given address. Data is applied at the address level and is sourced from county assessor records.


## Number Of Generations

The number of generations present in a given household. Data is applied at the household level and is sourced from buying activity, public records, and self-reported information.

Percentage of
Matched Records

Percentage of
U.S Population

outp smone

## Elderly Person in Household

A senior age 65 or older has been identified as the head of household. Data is applied at the household level and is sourced from buying activities, consumer surveys, and public records.


Elderly Head of Household, no Non-elderly Adults Present

Elderly Adult Present but not Head of Household

## Grandchildren Under Age 12

Households where a grandchild age 12 or younger is present. Data is applied at the individual level and is sourced from consumer surveys.

94.75\% (30658)


## Home Heat Type

An indication of the type of heating system present in the home. Data is applied at the address level and is sourced from county assessor and county recorder records.

Heat Types

Percentage of
Matched Records

Percentage of
U.S Population


## Verified Homeowner

The given individual is a verified homeowner. Data is applied at the household level and is sourced from county recorder records.



## Languages

The likely languages spoken in the household. Data is applied at the household level and is sourced from consumer surveys, transactional data, and inferred attribution.

| Name of | Percentage of | Percentage of |
| :---: | :--- | :--- |
| Language | Matched Records | U.S Population |



## Motorcycle Owner

The given individual owns a motorcycle. Data is applied at the individual level and is sourced from newsletters, magazine subscriptions, memberships, survey data, and transactional data.

## Percentage of Matched Records

No
98.21\% (31775)


## New Credit Card Issued

A new credit card has been issued in the household. Data is applied at the household level and is sourced from consumer surveys and transactional data.


## Percentage of Matched Records

No
96.78\% (31315)


## New Credit Range Offered

The range of new credit granted in the household. Data is applied at the household level and is sourced from consumer surveys and transactional data.


Data N/A for New Credit Ranges: \$0-\$100, \$101-\$300, \$301-\$500, \$501-\$1,000, \$3,001-\$5,000, \$5,001 - \$9,990, Greater than \$9,999

## Number of Adults in Household

The total number of adults present in the household. Data is applied at the household level and is sourced from consumer surveys, transactional data, and inferred attribution.


Data N/A for Number of Adults in Household: 7

## Number of Lines of Credit

The total number of lines of credit present in the household. Data is applied at the household level and is sourced from consumer surveys and transactional data.


[^4]
## Small Office/Home Office Business

The given individual operates a business out of their home. Data is applied at the individual level and is sourced from newsletters, magazine subscriptions, memberships, survey data, and transactional data.



## Political Party

The political party of a given individual. Data is applied at the individual level and is sourced from consumer surveys, poll and opinion research, and donations.



## Swimming Pool Present

A swimming pool is present at the home. Data is applied at the address level and is sourced from county recorder records and self-reported data.



## Presence of Children

Households where children ages 18 and under are present. Data is applied at the household level and is sourced from consumer surveys and public records.

> Percentage of Matched Records


## Residential Properties Owned

The number of residential properties owned by a given individual. Data is applied at the household level and is sourced from county assessor and county recorder records.

## Percentage of Matched Records

No

97.11\% (31422)


## Truck Owner

The given individual owns a truck or pick-up truck. Data is applied at the individual level and is sourced from newsletters, magazine subscriptions, memberships, survey data, and transactional data.



## Veteran in Household

A veteran is present in the household. Data is applied at the household level and is sourced from self-reported sources, surveys, and transactional sources



## Registered Voter

The given individual is a registered voter. Data is applied at the individual level and is sourced from consumer surveys, poll and opinion research, and donations.


deep sync) NE

## Wealth Rating

A decile-based rank for where a given household falls within estimated incomes in the U.S. Data is applied at the household level and is sourced from a predictive model using net worth, income, debt, and related attributes.


[^5]
## Elderly Parent

A senior age 65 or older is present; their adult child is identified as the primary decision maker. Data is applied at the household level and is sourced from buying activities, consumer surveys, and public records.



## Investments

Hobbies and interests present in the household. Data is applied at the household level and is sourced from self-reported and transactional sources, surveys, subscriptions, and newsletters.


### 1.55 <br> Index Score

## Percentage Of <br> Matched Records 27.61\%

Percentage Of U.S Population 17.76\%

Owns Stock and Bonds Investments

### 1.19 <br> Index Score

Percentage Of Matched Records 35.69\%

Percentage Of U.S Population 29.92\%

## Direct Mail Responsive

Direct mail-related activities present in the household. Data is applied at the household level and is sourced from newsletters, magazine subscriptions, memberships, survey data, and transactional data.


## Next Steps

## Visit the Audience builder

Once you have familiarized yourself with the customer segments that are considered most significant, you can visit Deep Sync One's Audience Builder to create your own custom audiences using our proprietary data assets.

## Explore Custom Segments

When a multidimensional audience including a variety of high-ranking audience segments is required, Deep Sync offers custom segments. Our team will work with you to identify your campaign goals and create an audience segment designed exclusively for your needs. In most cases, these audiences can be enabled on Facebook and TikTok or delivered to your destination of choice within 48-72 hours.

As always, if you have any questions regarding Customer Insights or the Deep Sync One platform, please contact a member of our team by emailing support@deepsync.com.


[^0]:    Data N/A for Age Ranges: 18 to 24

[^1]:    Data N/A for Credit Ranges: 499 \& Less

[^2]:    Data N/A for Value Ranges: \$1-\$4,999, \$5,000-\$9,999, \$250,000-\$499,999

[^3]:    Data N/A for \# of Year(s): 18, 19

[^4]:    Data N/A for Number of Lines of Credit: 6, 7, 8

[^5]:    Data N/A for Ratings: 1st decile (top 10\%), 10th decile (lowest 10\%)

